

Slide Booking Form

27-29 January 2010, Manchester Central



Company _____

Stand name (for show listings) _____

Contact Name _____

Position in Company _____

Tel _____

Fax _____

Mobile _____

Your Email _____

Sales email for listings _____

Sales website _____

On behalf of the above named company, I make the following booking to exhibit at Slide, subject to the Rules & Regulations (see reverse) and those contained in the Exhibitor's Handbook. I understand that the submission of this form is a contract to exhibit at Slide 2010.

Signature _____

Address _____

Postcode _____

Invoice name and address if **different** from company name and address above

Company Name _____

Address _____

Exhibiting at Slide - important - please read carefully

Slide is sold as a space only show. You are welcome to exhibit in a simple format, using clothing rails or free standing display units, rather than building walls to create an enclosure for your products. Power/electrics can be ordered from the on-site contractor, as can lighting if you do not have your own. Lighting may require a support structure if not freestanding. Shell scheme options are available if required.

•The central area of the show, shaded green on the plan, is reserved for stands with no fixed or solid walls higher than 1.5 metres (grid wall or product itself that protrudes above 1.5 metres is fine up to 2m, but to keep an open feel to this area, please respect the low level ethos). You can book low shell scheme (1.5m walls) or simply space only in this area.

•The area shaded white on the plan has a max height of 2.5 metres for walls. Again, you can book either space only or shell scheme here.

•The area shaded grey is for custom built stands. The maximum height of walls is 3 metres. Bear in mind the limited build/dismantle time when planning your stand build with your contractor.

Space Booking

| | Rate m2 Pre 1st Sept | Rate m2 From 1 Sept | Preferred Stand No. - see plan | Total Stand Area (m2) | Cost (rate x area) | Total (+VAT) |
|--|-------------------------|------------------------|-----------------------------------|--------------------------|-----------------------|-----------------|
| Per m2 rate includes: • Floor area (no walls or separating panels) • Carpeting. Daily stand cleaning You are responsible for all aspects of stand design, layout construction and stand-dressing. | SIGB Members | £69 | £103 | | | |
| | Non Members | £103 | £129 | | | |

SIGB Membership - join now to book at member rates

| | Membership Fee | Tick to apply |
|---|------------------------|--------------------------|
| Applying for membership when booking for Slide 2010 saves the normal £250 joining fee and gives access to members prices for space at Slide. To become a full member of SIGB, I undertake to complete and return the application form that will be forwarded to me and I understand that if I do not meet the membership criteria, the cost of my space at Slide will be at non-members rates. Include the membership of £100 fee below to apply for membership and | no VAT £100 | <input type="checkbox"/> |

Walls - Low Shell (1.5 m high 'quad 4' walls, socket and lighting)

| | Rate m2 | Total Stand Area (m2) | Cost (rate x area) | Total (+VAT) |
|---|--|--------------------------|-----------------------|-----------------|
| Per m2 rate includes: • Carpet on stand, Daily stand cleaning • Walls of white mdf, name stencil on wall • 500w socket (number varies with size booked) • Lighting - Sunfloods (number varies with size booked) | if you require a shell scheme stand, add on cost of shell to the space cost above | £36 | | |

Walls - High Shell (2.5 m high 'quad 4' walls, socket and lighting)

| | Rate m2 | Total Stand Area (m2) | Cost (rate x area) | Total (+VAT) |
|---|--|--------------------------|-----------------------|-----------------|
| Per m2 rate includes: • Carpet on stand, Daily stand cleaning • Walls of white MDF, name on wall • 500w socket - number varies with area booked • Lighting (1 spotlight per 3 square metres booked) | if you require a shell scheme stand, add on cost of shell to the space cost above | £47 | | |

Payment: cheques to - Snowsport Industries (GB) Ltd

1. Deposit - 50% Payment due with booking
2. Balance - 50% Invoiced on 1st November
100% invoiced at time of booking if booked after 1st November. Cleared funds are required in advance of the show. Invoices are subject to VAT at the current rate.

Cancellations & Space Reductions

Exhibitors withdrawing from the exhibition or reducing the area booked will be liable to pay cancellation/penalty fees - see 10.9 and 10.10 overleaf.

| | |
|---------------------------------------|--------------------|
| Subtotal | |
| VAT | |
| Stand Cost Total | |
| Membership fee (if applicable) | no VAT £100 |
| Grand Total | |

Return to: **Slide, 3 Coalhill, Edinburgh, EH6 6RH** / T: 0131 555 3820 / F: 0131 553 7488 / E: slide@raremanagement.co.uk / W: slideuk.co.uk

Please retain a photocopy of both sides of this form for your files

Slide is organised by Rare Management on behalf of SIGB
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General Rules and Regulations of Slide. Also contained within the Exhibitor Handbook

10.1 Regulations

In addition to these rules and regulations the Exhibitor must comply with the requirements of all relevant Authorities and with any regulations issued by the Hall Owner in force at the time of the exhibition. Once the Organiser receives the completed Booking Form and confirms the Booking, the Exhibitor shall be bound to take the stand allocated, to occupy it at all times when the Exhibition Hall is open to visitors and to pay all charges in respect of the stand and otherwise to comply with all the Exhibitor's obligations. This exhibition and all regulations pertaining to the exhibition shall be governed by the laws of England and shall be subject to the exclusive jurisdiction of the English courts.

10.2 Amendments, application and interpretation of rules and regulations

- The Organisers reserve to themselves the right to add to, alter or expunge any of the Rules and Regulations at any time.
- In the event of any dispute as to the Interpretation of these Rules and Regulations as a result of their translation into a foreign language, the English version shall be taken as authentic.
- Each Exhibitor is bound in all respects by these Rules and Regulations.
- Each Exhibitor must bring to the notice of all agents or contractors employed by him such of the provisions of these Rules and Regulations as may affect such agents or contractors, and any claim arising from the failure of the Exhibitor to give such notice shall be the sole responsibility of the Exhibitor concerned.
- Questions that may arise between the Organisers and Exhibitors in regard to the true interpretation or meaning of these Rules and Regulations or the implementation thereof and all questions and disputes not provided for by these Rules and Regulations shall be settled or determined by the Organisers in conjunction with the Exhibition Committee whose decision in relation thereto shall be final.
- All verbal agreements, individual and special arrangements must be confirmed in writing.

10.3 Serving of notice

Any notice on any person under these regulations shall be given in writing. Such notice shall be deemed to have been properly served if (a) handed to him personally or to any person who is apparently his employee or representative, or (b) left at his last known address, or (c) sent to his last known address by registered letter. In such case notice shall conclusively be deemed to have been served at the time when such registered letter would normally be delivered or (d) affixed to his stand.

10.4 Application for space

The Organisers reserve the right to refuse any application without reason given. After receipt of the Booking Form, each Exhibitor will be allocated stand space and will receive invoices for the cost of stand space, as per the payment schedule.

10.5 Contract

No stand will be reserved or treated as allocated and no contract shall exist until the Exhibitor has returned the completed Booking Form and received the stand confirmation. The contract constitutes a licence to exhibit and not a tenancy for a particular space. The Organiser reserves the right to make any alterations to the floorplan deemed to be necessary in the best interest of the exhibition as a whole and to alter the shape, size or position of the space allocated to the Exhibitor.

10.6 Payment of stand charges

The charges payable by the Exhibitor are set out in the Booking Form and must be received by the Organiser as follows:
50% Deposit due with booking
50% Balance invoiced on 1st November and due within 30 days of invoice date.
100% will be invoiced on receipt of booking for bookings received after 1st November.
Any exhibitor who does not supply cleared funds in advance of the show, will not be permitted to exhibit.

10.7 VAT

Value Added Tax is not included in any of the charges shown on the Booking Form, but will be charged, where appropriate on all invoices, the dates of which will also be the tax point dates.

10.8 Non-Payment

If payments are not received by the due date, the Organiser may exclude the Exhibitor from the Exhibition, terminate the Contract or, (without prejudice to any other rights or remedies of the Organiser) charge the Exhibitor interest at the rate of 4% over the base rate from time to time of The Royal Bank of Scotland plc on any charges not paid by the due dates for payment thereof from such date until the same are paid.

10.9 Cancellation or withdrawal

Cancellation or withdrawal of the Exhibitor is only permitted if effected by notice in writing, provided that the following percentages of the costs shall be payable, depending on the date of receipt of such cancellation notice.
On or before 30th November - 50% of the total stand cost.
After 30th November - 100% of the total stand cost.
To the extent that such amounts have not been paid, the balance shall be immediately due and payable and if more than the above amounts have been paid, the Organiser shall refund the balance following the receipt of such cancellation notice.

10.10 Space Reduction

Should an Exhibitor wish to reduce the stand space allotted after the Booking Form has been received and confirmed by the Organiser, the Organiser shall have the right to charge the following penalty fees:
Up to 31st October - 10% cost of area reduced.
From 31st October to 30th November - 50% cost of area reduced.
After 30th November - 100% cost of area reduced.

10.11 Bankruptcy or liquidation

Should an Exhibitor, being an individual or firm, become bankrupt, having a Receiving Order made against him or them or make any arrangements with his or their creditors or, being a limited liability company, go into liquidation (other than a voluntary liquidation for the purpose of amalgamation or reconstruction) or have a Receiver appointed, the contract with such Exhibitor shall terminate forthwith save that all rental paid shall be forfeited and the balance of the whole of the space rental payable under the Contract shall become due and payable forthwith and such termination shall be without prejudice to any claim of the Company against the Exhibitor in respect of any antecedent breach.

10.12 Termination of licence

- If at any time for any reason whatsoever an Exhibitor terminates his licence to exhibit granted to him by the Organisers, the Exhibitor shall not be entitled to any refund of charges or monies paid for the stand.
- In every case where, under these regulations, the Organisers terminate the licence of any Exhibitor:
 - The Organisers shall be entitled (1) at the Exhibitors risk and expense to break open any locks, doors, night sheds or other parts of the stand or any containers and to dismantle his stand and to remove and take possession of (and if they think fit to place in store) any goods (including any stand fittings) on the stand or any goods belonging to the Exhibitor elsewhere in the Exhibition Hall; and (2) to grant a licence to some other person to occupy the stand.
 - The Exhibitor shall refund to the Organisers any expenses (including storage charges) to which they have been put, the Organisers shall have a lien on all goods taken into their possession for all sums due to them by the Exhibitor including any such expenses and the cost of any proceeding.
 - The Exhibitor shall indemnify the Organisers against all claims that may be made against them by any person arising out of the exercise by them of their powers under this regulation.
 - The Organisers shall not incur any liability to the exhibitor by reason of terminating his licence or of the exercise by them of their powers under this regulation nor shall they be liable to him for any loss or damage to any goods including stand-fitting whatsoever caused.
 - The Exhibitor shall not be entitled to any refund of charges or monies paid for stand throughout the period of the show.

10.13 Breach of regulations etc.

In the event of any Exhibitor committing a breach of any of these regulations or failing to observe any requirements of the Organisers within the time stipulated by the Organisers at their absolute discretion, or if no time is stipulated than forthwith, or if the Organisers being of the opinion that this conduct or proposed conduct is or may be undesirable in the interest of the Exhibition or that his business is being or may be conducted in such a manner that there is a risk of persons who may do business with him being dissatisfied or of discredit being brought upon the Exhibition, the Organisers shall be entitled by notice to the Exhibitor to terminate the Exhibitor's licence. Powers conferred on the Organisers by any other regulation shall be in addition to and not in substitution for the powers conferred on them by this regulation.

10.14 Indemnity by exhibitors

The Exhibitor shall indemnify the Organisers against all actions, expenses, costs, charges or claims for which the Organisers or any of their contractors may become liable in consequences of damage or injury to any person or property occasions by or arising out of the act, default or negligence of the Exhibitor, his representatives, servants or workmen, or any other person or persons under his direction or any independent contractor engaged by him.

10.15 Organisers' liability

The Organisers shall not be liable for performance of any obligation if they are prevented or materially hindered from carrying out that obligation by reason of any unavoidable cause whatsoever and in such cases the Organisers shall be under no liability.
The Organisers shall be entitled to exercise all or part of the rights, powers or discretions conferred upon them by these Regulations without assigning any reason and (unless otherwise provided) at their absolute discretion. In no circumstances shall the exercise by the Organisers of any of these rights, power or discretions give rise to any claim whatsoever against them.

10.16 Abandonment of show etc.

Should all or any part of the exhibition hall not be fully available for the exhibition or should fire, flood, war, strike or other labour trouble, terrorist act or threat of such, force majeure, or act of God or any other occurrence or circumstance whatsoever render it, in the opinion of the Organisers, advisable to postpone, interrupt or prematurely conclude it in whole or part, or to hold it on a reduced scale, the Organisers may terminate the contract at any time on giving the exhibition notice in writing to that effect, and in such a case the Organisers shall be under no liability to the Exhibitor nor shall the Exhibitor be entitled to any refund of charges of monies paid for the stand and shell scheme construction.

10.17 Risk and Insurance

- Each Exhibitor exhibits entirely at his own risk. The Exhibitor is responsible for all claims arising from personal injury or damage to property arising in connection with the erection and dismantling of the Exhibitor's stand and anything permitted, omitted or done thereon or therefrom during the period of the Exhibition or the construction and dismantling periods caused directly or indirectly by the Exhibitor or any contractor, sub-contractor, servant, agent, licensee or invitee of his or the act, omission or neglect of any such person or by an exhibit, machinery or other article or thing of the Exhibitor or in the possession or use of the Exhibitor or his servant or agent of his. The Exhibitor will indemnify the Organisers in respect of each and every such claim and all actions, proceedings, costs, claims and demands in respect thereof. The Exhibitor must take out adequate insurances in respect of all such claims.
- The Organisers will take such precautions as they may consider advisable for the proper running of the Exhibition, but will not at any time be responsible for the loss of, or damage to, or safety of any exhibit, empty cases, tools or other property of an Exhibitor or any other person under any circumstances whatsoever.
- All Exhibitors are expected to effect their own insurance against all relevant risks. In any event, the Exhibitor must also hold a Public Liability policy of insurance to cover negligence for an indemnity of at least £1,000,000.00 (one million pounds). The policies of insurance to be shown to the Organisers on demand.
- In the event of any person sustaining loss, injury or damage, implement or article belonging to an Exhibitor the said Exhibitor shall file and relieve the Organisers of all claims, actions or suits made to expenses incurred in connection therewith.
- The Exhibitors hereby agree to free the Organisers of all responsibility for loss or damage arising directly or indirectly through any Act of God, War, Communicable Diseases, Terrorist Acts or threats of such, Strikes, Lock-Outs, Trade Disputes, Fire, Flood, Drought or from Riots or similar commotions within or without the building, or any other cause beyond the Organisers control or owing to the inability to procure material or articles except at enhanced prices due to any of the foregoing causes.
- The Organisers may arrange for Exhibitors to be offered an insurance policy, details of which will be

contained in the exhibitors manual. Such policy is not endorsed or otherwise recommended by the Organisers and its appropriateness shall be assessed by the Exhibitor.
The Exhibitor shall do nothing to jeopardise the current insurance policies of the Exhibition Hall and shall in all cases comply with any requirements of the Fire Officer, H&S Officer or other authorities concerned.

Conduct in the Exhibition Hall

10.18 Conduct of exhibitors

Every Exhibitor shall ensure that his stand is open to view and staffed by competent representatives during the Exhibition hours. In the event of the Exhibitor failing to open his stand or uncover his exhibits, the Organisers may arrange for the stand and exhibits to be removed and the Exhibitor shall be liable for any charges that may thereby be incurred. The Organisers will not be liable for any losses, including consequential losses, sustained by the Exhibitor as a result of this action.
Every Exhibitor and all persons for whom he may be considered responsible in any way whatsoever, must conduct himself in such a manner as shall not be objectionable to any other Exhibitor, Exhibitor's employee, visitor or the Organisers, and shall not create any disturbance or obstruction. Any person who does not comply with these regulations shall be liable, at the discretion of the Organisers, to be removed from the Exhibition building and refused re-admission during the period of the Exhibition.

10.19 Right of entry

The Organisers are entitled to refuse admission or remove from the Exhibition Hall any person whatsoever without incurring any liability whatsoever in any way.

10.20 Complaints

All complaints shall be made to the Organisers in writing immediately upon receipt of stand, but no later than the last day of erection, so that the Organisers can eliminate any faults. Subsequent complaints cannot be considered and are not grounds for claims against the Organisers.

10.21 Canvassing

Canvassing in any form outside Exhibitors' stand area is forbidden. Any Exhibitor found canvassing in aisles or other common areas will be in breach of exhibition regulations and will be liable to expulsion from the exhibition.

10.22 Advertising / Handbills

No Exhibitor or Sponsor will be permitted to sell advertising space in any area relating to the Exhibition without the approval of the Organisers. The distribution of handbills is forbidden outwith the space allocated to each exhibitor. Self-adhesive advertising stickers are not permitted in the exhibition hall.

10.23 Competitions

No competitions or the like may be held without the written permission of the Organisers.

10.24 Safety

Exhibitors will be required to remove from stands any objects the Organisers may consider unsuitable.

10.25 Injury by machinery or exhibit to visitors or employees etc.

In case of injury or damage being caused or occasioned by any exhibit structure or fitting, to any person or persons whatsoever, or to any property or any part of the Exhibition, the Exhibitor by whom or for whom the exhibit, structure or fitting was brought into the show premises, indemnifies the Organisers against all actions, expenses costs or claims arising out of such injury or damage.

10.26 Photographs

Stands or articles may only be photographed, drawn, copied or reproduced with the permission of the Organisers and the relevant exhibitors.

10.27 Radio antennae, radio frequency equipment, microphone systems, lasers

- Radio antennae: See 6.6
- Exhibitors using background music systems etc., must ensure the sound is always kept to a volume that does not cause disturbance to the adjacent exhibitors. In case of dispute, the Organisers decision is final.
- Use of lasers: Technical details can be obtained from the Organisers.

10.28 Video and cinematograph displays and amplified sound

- Cinematographs and Photographic slides may not be used without the written consent of the Organisers. Where permission is granted by the Organisers, the following conditions will apply:
 - Only non-flammable film must be used.
 - The Projector housing and covering must be non-flammable material in accordance with the requirements of the Authorities and the Landlords of the Exhibition Hall.
 - Where sound film or video is used, adequate soundproofing must be carried out so that no annoyance is caused to Exhibitors and visitors on adjacent stands.
 - Any seating must be in accordance with the Authorities Regulations.
 - The placing of the equipment shall be arranged in such a way that obstruction of gangways is not caused by persons viewing the display.

Exhibiting

10.29 Stand occupation

If an Exhibitor has not occupied space allotted to him by 2200 hours on Tuesday 26 January 2010, all claims to such space will be forfeited together with any payments made or accrued due in respect thereof.

Exhibitors may not sub-lease or divide stands without permission from the Organisers. All sub-leases shall be bound by these rules and regulations and sublessees shall be equally responsible for their conduct. The stand must be staffed and all exhibits must remain on display during the hours the Exhibition is open to visitors. In particular, and in order that no discourtesy may be shown to last minute visitors to the Exhibition, no dismantling of any displays or exhibits may commence before 1700hrs Friday 29 January 2010.

10.30 Products displayed

The Exhibitor shall only display goods applicable to Slide. The organisers reserve the right to terminate, or curtail any practice which they consider detrimental to the exhibition.

10.31 Delivery of exhibits

Exhibits should not be sent to the site until the Exhibitor is informed by his contractor that the stand is ready to receive them. Exhibitors should arrange for a representative to be on the stand to receive goods, since the Organisers are unable to accept delivery on behalf of Exhibitors. All packages should be clearly labelled and include the stand number and Exhibitor's name.

10.32 H.M. Customs & Excise

For the on-site clearance of exhibition goods which arrive at Manchester Central in sealed trailers or containers, please contact: Inspections Officer - Exhibition, H.M Customs and Excise, Cheadle Excise, Boundary Point, Cheadle, Cheshire, SK8 2JZ Tel: 0161 261 7000

10.33 Storage of packing cases

There are no on-site facilities for the storage of crates, boxes or packing cases etc. so all such material must be removed before the end of the build-up period. The forwarding and lifting contractor may be engaged to store packaging on behalf of exhibitors.

10.34 Maintenance and repair of exhibits/stands

No major maintenance or repair work to stands may be carried out while the Exhibition is open to visitors. An application may be made to the Organisers for permission to carry out repairs between 0800 and 0900 hours.

10.35 Demonstrations and working exhibits

Exhibitors wishing to operate machinery on the stand, or to carry out mechanical demonstrations, must ensure that these practices in no way constitute a fire or safety risk or interfere with the activities of visitors or other Exhibitors. All moving parts must be effectively guarded and controls sited beyond the reach of spectators. The Organisers reserve the right to terminate any practice which they consider to be detrimental.

10.36 Gangways

It is the responsibility of the Exhibitor to ensure that gangways in front of his stand are kept free from obstruction during the whole time the building is open for the purpose of the Exhibition.

10.37 Neon signs

Any Exhibitor requiring the use of Neon Signs must inform the Organisers in advance in order that appropriate permission can be obtained. The necessary installation must be ordered or provided by the Exhibitor.

10.38 Removal of exhibits

The removal of personal property and portable exhibits may commence at 1700 hours on Friday 29 January 2010. All Exhibits, Exhibitor's property, stand and electrical fittings must be removed from the exhibition hall by not later than 1400hrs Saturday 30 January 2010. Exhibitors who fail to remove fittings by this time will be subject to a penalty fee.

10.39 Patents and Copyrights

Legislation has been enacted and is embodied in the Patents Act 1977. Exhibitors are strongly advised to protect inventions which they intend to show at Exhibitions by taking steps to obtain a UK Patent before the exhibition opens. This can be done initially by lodging an application at a modest cost. Further information is available from The Patent Office, Concept House, Cardiff Road, Newport, NP10 8QQ. Tel: 0845 950 0505.

10.40 Fire extinguishers

The Authorities may require that each Exhibitor or Standholder shall have in a prominent position on his stand at least one approved pattern Fire Extinguisher of two-gallon capacity, supplied by Manchester Central complete with the full instructions as to the working thereof. In such cases, the exhibitor shall also be responsible for seeing that at least two persons on the stand are conversant with the use of the extinguisher and make themselves acquainted with the position of the nearest fire alarm in the exhibition building.

Note: The above Rules and Regulations are extracted from section 10 of the Exhibitor Handbook, and are available on request from the organisers offices, as are regulations for Stand Design, Construction and Fitting.